

Date: 15<sup>th</sup> March 2017  
Mr Paul Taylor  
The Learning Machine Ltd  
Lichfield Road Industrial Estate  
Tamworth  
B79 7GN

Dear Mr Taylor,

UKFast is the UK's largest privately owned cloud, hosting and colocation provider, with a unique commitment to digital education, apprenticeships, training and development. This commitment spans across our educational products, internal training, school partnerships, code clubs, apprenticeship events and bespoke apprenticeship programme.

UKFast does things differently; building four data centres, launching the first elastic cloud designed and hosted in the UK, and moving to a 50,000sq ft. HQ in the heart of Manchester City Centre.

In the wake of the apprenticeship levy and digital skills gap UKFast has made a commitment to help the government reach their target of 3 million apprenticeship starts by 2020, and create future leaders in the technology industry, which is a space with incredible promise. UKFast aspires to make a real, positive impact on the curriculum in education and the number of apprentices hired and developed in the UK. We are guiding a number of educational institutions and businesses in the UK and making the apprenticeship pathway a credible alternative to university.

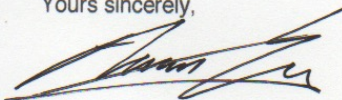
The Linux Professional Institute (LPI) recognises UKFast as having the most qualified LPI team in the UK – demonstrating to clients that UKFast has engineers who they can trust to manage their technology and quickly resolve issues as they arise. Our team of qualified teachers develop, deliver and assess a bespoke UKFast curriculum including Level 2, 3 and 4 programmes of study. We use a number of external qualifications to validate the quality of our programmes. UKFast is a Linux Professional Institute Approved Training Provider (LPI ATP), CompTIA Academy Partner, Institute of Engineering and Technology (IET) approved, Red Hat Academy, a Pearson VUE accredited test centre, and recently joined the SFA register of apprenticeship training providers.

We have been working closely with TLM and the LPI to develop, support and deploy a range of qualifications. The TLM qualifications provide the perfect blend of industry recognised skills, academic rigour and practical challenges to develop our apprentices and young people across the North West. We helped develop the 'Open Platforms and Digital Skills', 'Open Systems IT Management' and 'User Skills in Cloud Systems and Services' and endorse these TLM qualifications along with the additional qualifications listed below. We are also working with TLM on further qualifications in Linux, cybersecurity, and networking skills which are essential in the industry we lead. We will continue to offer our expertise and consultation to make sure the qualifications are challenging and suitable for the digital sector.

As a business UKFast is passionate about digital skills and plugging the gaps. The TLM qualifications provide the ideal programme of study to help schools and colleges develop the next generation of digital natives.

- TLM Level 2 Certification in Open Platforms and Digital Skills (Qualification Number: 603/1204/X)
- TLM Level 1 Certificate In Open Systems and Enterprise (Qualification Number: 601/4559/6)
- TLM Level 2 Certificate for IT User Skills in Open Systems and Enterprise (Qualification Number: 600/6688/X)
- TLM Level 2 Certificate In Open Systems IT Management (Qualification Number: 601/4276/5)
- TLM Level 3 Certificate in User Skills in Cloud Systems and Services (ITQ) (Qualification Number: 601/8775/X)

Yours sincerely,



Aaron Saxton  
Director of Training and Education, UKFast